

No.MTDC/Advt/ Pre-Bid/Swadesh D./Jet Ski/A-289/2016.

Date:-

To,

All the Bidders

**Sub: - Supply of Jet Skies with Trolley of reputed make at various locations
Of Maharashtra**

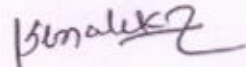
Regarding Clarification and Common Sets of Deviation.

Ref: - Pre-Bid meeting held on 12/08/2016.

Sir,

Please find enclosed herewith the clarification on queries raised during pre-Bid Meeting and Common Sets of Deviation (CSD). Please note that, the Clarifications and Common Sets of Deviations shall form part of the Bid Document.

Thanking you,


Manager (Adventure Sports)
M.T.D.C, Mumbai

Encl :- 1) Clarification.

2) Common Sets of Deviation

Supply of Jet Skies with Trolley of reputed make at various locations of Maharashtra

Clarifications on Queries

Raised during Pre-Bid meeting held at M.T.D.C., LTD,

Mumbai Office on 12/08/2016

Query Raised by	Clause No	Query	Clarification
M/s Litmus Marine Innovation (P) Ltd.	Page No-15 Point No.5.20	Warranty and AMC: Please specify the Warranty Period & AMC.	<p>1) Warranty: The supplier shall provide warranty of 02 (Two) years against manufacturing defect-wear and tear. The guarantee shall be calculated/considered from the date of obtaining the articles from MMB to use the boats.</p> <p>(2) Annual Maintenance Contract (AMC): The supplier shall provide AMC of 02 (Two) years for the goods/items/supply material provided by him. The AMC shall be calculated /considered from the date of obtaining the articles from MMB to use the boats.</p>
M/s Litmus Marine Innovation (P) Ltd.	Demonstration of boat	Demonstration of the boat is a very important criteria for inspecting the boat quoted so that the Authorities get a fair idea of the working of boat and to check if the specifications of the boat match with the tender or not.	The demonstration of the boat shall be given in any one of the lake/water bodies in Navi Mumbai area for which all kind of expenditure is to be borne by the tenderer. The demonstration shall be done within 05 days from the date of opening of technical bids (i.e. before to financial bid opening). The technical parameter of the items to be supplied will be checked by MTDC or its authorized representative as per tender stipulations. The bidder shall help MTDC in showing how their product/items matching with tender stipulation. MTDC may not open their financial quotes. MTDC reserves full rights in this regard.
M/s Drishti Adventure Sports	Page No-6 Point No.2.2	Bidder who have supplied to State Governments or to State Government Contractors should be considered as Eligible Bidders	Joint Venture of two entities is allowed. However one of the entity shall be a registered Indian manufacturer or authorized dealer/distributor of a manufacturer. Authorized Dealer/ Distributor should furnish current and valid authorization letter/ dealership certificate from

			original equipment manufacturer mentioning this particular Tender in its authorization letter. The name of item should be clearly mentioned in the authorization letter. Tenders submitted by retailers or representatives of online dealers are liable to be rejected.
M/s Drishti Adventure Sports	Chapter-5 Page No.13 General Terms and Conditions	General Terms and Conditions attested by Gazetted Officer. Self attestation should be permitted.	Tender condition shall prevail.
M/s Drishti Adventure Sports	Page No-15 Point No.5.20	Registration within 30 days under MMB. It is our experience that MMB is not adequately staffed to undertake the inspection of 19 no Jets skies across the locations in Maharashtra and issue registration therefore no deduction should be included	Tender condition shall prevail.
Ocean Blue Boating Pvt. Ltd.	Page No.15 Chapter No.5 Point No.5.20	We suggest 80% payment on delivery and balance immediately once the Registration of boats with MMB is done. Every year the registration is just renewed by MMB.	Tender condition shall prevail.
Ocean Blue Boating Pvt. Ltd.	Page No.19 Chapter No.7 Trolley specification	A) Stud Pattern – Ford Suggestion: This is to particular pattern used for Ford Car wheels stud. It's particular of a brand of trailer called Swiftco which offers these specs. Kindly remove the clause and keep it open as there are other patterns of studs offered as well. B) Folding Jockey Wheel Suggestion: For what purpose is it required. This is not required and further it increase the chances of damage due to constant folding of wheels in long term. Suggest to remove the clause.	Tender condition shall prevail.
Ocean Blue Boating Pvt. Ltd.	Page No.23 Annexure-4 Point No.2	Please note that MTDC requires 19 (Nineteen) number of the Rescue Boats. However the quantity may increase or decrease by any extent for which no claim/compensation shall be of any nature entertained.	Tender condition shall prevail.

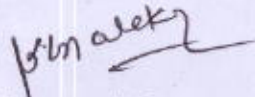
		Increase is OK but how much the no. would decrease from 19nos. as it will affects the economies of scale for our offer.	
NIL	Page No.4 Chapter-1	Earnest Money Deposit Rs.70,00,000/- (Rupees Seventy Lakhs Only)	Earnest Money Deposit Rs.7,00,000/- (Rupees Seven Lakhs Only)
NIL	NIL	Supply of Jets Skies and Rescue Boats at various locations at Maharashtra.	Supply of Jet Skies with Trolley of Reputed Make at Various Locations of Maharashtra.

Supply of Jet Skies with Trolley of reputed make at various locations of Maharashtra

Common Sets of Deviation (CSD)

Deviation No.	Tender Clause/Page	Existing Provision	Modified Provision
1	Page No-1 (Chapter-1)	Supply of Jet Skies with Trolley of reputed make approved by CE and NMMA/IRS/Relevant International authorize agencies and Certificate of Origin, as per the requirement and specifications provided in tender at various locations in Maharashtra	Supply of Jet Skies with Trolley of reputed make approved by CE/ NMMA/IRS/Relevant International authorize agencies and Certificate of Origin, as per the requirement and specifications provided in tender at various locations in Maharashtra
2	Page No-13 Point No.5.5	The tenderer must be in the business of Boats, Yachts manufacturing and dealership/distributor of Marine and water sports sector for the past 3 years (Provide COL, MOA & MOM details for the same.)	The tenderer must be in the business of Boats, Yachts manufacturing/dealership/distributor of Marine and water sports sector for the past 3 years (Provide COL, MOA & MOM details for the same.)
3	Page No-19 Chapter No.7 Specification of Jet Ski	Overall length: Overall length shall be minimum 3.5 Mtrs.	Overall length: Overall length shall be minimum 3.2 Meters and above.
5	Page No.19 Chapter No.7 Trolley specification	Trailer and boat weight: Minimum 750 Kg.	Trailer and boat weight: Trailer and boat weight shall be Minimum 465 Kg. And above.
6	Nil	Nil	Demonstration of the Jet Skies: The demonstration of the boat shall be given in any one of the lake/water bodies in Navi Mumbai area for which all kind of expenditure is to be borne by the tenderer. The demonstration shall be done within 05 days from the date of opening of technical bids (i.e. before to financial bid opening). The technical parameter of the items to be supplied will be checked by MTDC or its authorized

			representative as per tender stipulations. The bidder shall help MTDC in showing how their product/items matching with tender stipulation. MTDC may not open their financial quotes. MTDC reserves full rights in this regard
7	Nil	Nil	<p>1) Warranty: The supplier shall provide warranty of 02 (Two) years against manufacturing defect-wear and tear. The guarantee shall be calculated/considered from the date of obtaining the articles from MMB to use the boats.</p> <p>(2) Annual Maintenance Contract (AMC): The supplier shall provide AMC of 02 (Two) years for the goods/items/supply material provided by him. The AMC shall be calculated /considered from the date of obtaining the articles from MMB to use the boats.</p>
8	NIL	NIL	Earnest Money Deposit Rs.7,00,000/- (Rupees Seven Lakhs Only)
9	NIL	NIL	Supply of Jet Skies with Trolley of Reputed Make at Various Locations of Maharashtra


 Manager (Adventure Sports)
 M.T.D.C. Mumbai

Date:

Place: