

220/4

No.MTDC/Advt/ Pre-Bid/Swadesh D./Rescue B./A-289/2016.

Date:-

To,

All the Bidders

**Sub:** - Supply of Rescue Boats (HDPE) with Trolley of reputed make at various Locations of Maharashtra

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**Regarding Clarification and Common Sets of Deviation.**

**Ref:** - Pre-Bid meeting held on 12/08/2016.

Sir,

Please find enclosed herewith the clarification on queries raised during pre-Bid Meeting and Common Sets of Deviation (CSD). Please note that, the Clarifications and Common Sets of Deviations shall form part of the Bid Document.

Thanking you,

Manager (Adventure Sports)  
M.T.D.C, Mumbai

**Encl :-** 1) Clarification.

2) Common Sets of Deviation

20/15

Supply of Rescue Boats (HDPE) with Trolley of reputed make at various locations of Maharashtra.

**Clarifications on Queries**

Raised during Pre-Bid meeting held at MTDC LTD,

Mumbai Office on 12/08/2016

Query Raised by	Clause No	Query	Clarification
M/s Litmus Marine Innovation (P) Ltd.	Page No-20 (Specification) Para No-3	<p>The Boat is asked with carrying capacity of minimum 8 persons in Sea Water and so the Category to be considered here is 'C' and not Category 'D'. Explanation below:            * Category 'C' INSHORE: Designed for voyages in Coastal Waters, large bays, estuaries, lakes and rivers where conditions up to and including, wind force 6 and significant wave heights up to, and including, 2m may be experienced.</p> <p>Category 'D' SHELTERED WATERS: Designed for voyages on sheltered coastal waters, small bays, small lakes, rivers and canals when conditions up to, and including, wind force 4 and significant wave heights up to, and including, 0.3m may be experienced, with occasional waves of 0.5m maximum height, for example from passing vessels.</p>	<p>Tender condition shall prevail.</p> <p>The boats are proposed to be used in coastal water.</p>
M/s Litmus Marine Innovation (P) Ltd.	Page No-21 (Specification) Para No-	Capacity Load: Minimum 800 Kgs. and above (including OBM)	Capacity Load: Minimum 700 Kilogram. And above.
M/s Litmus Marine Innovation (P) Ltd.	Page No-15 Point No.5.20	Warranty and AMC: Please specify the Warranty Period & AMC.	<p><b>(1) Warranty:</b> The supplier shall provide warranty of 02 (Two) years against manufacturing defect-wear and tear. The guarantee shall be calculated/considered from the date of obtaining the articles from MMB to use the boats.</p> <p><b>(2) Annual Maintenance Contract (AMC):</b> The supplier shall provide AMC of 02 (Two) years for the goods/items/supply material provided by him. The</p>



			AMC shall be calculated /considered from the date of obtaining the articles from MMB to use the boats.
M/s Litmus Marine Innovation (P) Ltd.	<b>Demonstration of boat</b>	Demonstration of the boat is a very important criterion for inspecting the boat quoted so that the Authorities get a fair idea of the working of boat and to check if the specifications of the boat match with the tender or not.	The demonstration of the boat shall be given in any one of the lake/water bodies in Navi Mumbai area for which all kind of expenditure is to be borne by the tenderer. The demonstration shall be done within 05 days from the date of opening of technical bids (i.e. before to financial bid opening). The technical parameter of the items to be supplied will be checked by MTDC or its authorized representative as per tender stipulations. The bidder shall help MTDC in showing how their product/items matching with tender stipulation. MTDC may not open their financial quotes. MTDC reserves full rights in this regard.
M/s Drishti Adventure Sports	<b>Page No-6 Point No.2.2</b>	Bidder who have supplied to State Governments or to State Government Contractors should be considered as Eligible Bidders.	Joint Venture of two entities is allowed. However one of the entity shall be a registered Indian manufacturer or authorized dealer/distributor of a manufacturer. Authorized Dealer/ Distributor should furnish current and valid authorization letter/ dealership certificate from original equipment manufacturer mentioning this particular Tender in its authorization letter. The name of item should be clearly mentioned in the authorization letter. Tenders submitted by retailers or representatives of online dealers are liable to be rejected.
M/s Drishti Adventure Sports	<b>Chapter-5 Page No.13 General Terms and Conditions</b>	General Terms and Conditions attested by Gazetted Officer.  Self attestation should be permitted.	Tender condition shall prevail.
M/s Drishti Adventure Sports	<b>Page No-15 Point No.5.20</b>	Registration within 30 days under MMB.  It is our experience that MMB is not adequately staffed to undertake the inspection of 19 no Rescue Boats across the locations in Maharashtra and issue registration therefore no deduction should be included	Tender condition shall prevail.

<p>Ocean Blue Boating Pvt. Ltd.</p>	<p>Page No.15 Chapter No.5 Point No.5.20</p>	<p>We suggest 80% payment on delivery and balance immediately once the Registration of boats with MMB is done. Every year the registration is just renewed by MMB.</p>	<p>Tender condition shall prevail.</p>
<p>Ocean Blue Boating Pvt. Ltd.</p>	<p>Page No.19 Chapter No.7 Trolley specification</p>	<p><b>A) Stud Pattern – Ford</b> Suggestion: This is to particular pattern used for Ford Car wheels stud. It's particular of a brand of trailer called Swiftco which offers these specs. Kindly remove the clause and keep it open as there are other patterns of studs offered as well.</p> <p><b>B) Folding Jockey Wheel</b> Suggestion: For what purpose is it required. This is not required and further it increase the chances of damage due to constant folding of wheels in long term. Suggest to remove the clause.</p>	<p>Tender condition shall prevail.</p>
<p>Ocean Blue Boating Pvt. Ltd.</p>	<p>Page No.23 Annexure-4 Point No.2</p>	<p>Please note that MTDC requires 19 (Nineteen) number of the Rescue Boats. However the quantity may increase or decrease by any extent for which no claim/compensation shall be of any nature entertained.</p> <p>Increase is OK but how much the no. would decrease from 19nos. as it will affects the economics of scale for our offer.</p>	<p>Tender condition shall prevail.</p>
<p>Timblo Dry Docks Pvt. Ltd</p>	<p>Page No 20 Point No-1 Specifications</p>	<p>As per the technical spec instead of HDPE material (Manufactured with high grade (polyethylene) And 100% colour fast. Boat shall be made with Rotational Moulded polyethylene technology which shall be UV stabilized, double sink hull, made in one piece. (Polyethylene used should pure and should be 100% recyclable)</p> <p>Instead of the above material we propose to use FRP material which is more suitable and durable for such operations. Request to forward your confirmation on our proposal so that we can participate in tender.</p>	<p>Tender condition shall prevail.</p>



Timblo Dry Docks Pvt. Ltd	<b>Page No.23 Annexure-4 Point No.2</b>	Kindly confirm quantity of the boats.	Tender condition shall prevail.
Timblo Dry Docks Pvt. Ltd		We have a certificate from NSIC. Can we exempt from EMD?	Tender condition shall prevail.
Timblo Dry Docks Pvt. Ltd	<b>Page No.15 Chapter No.5 Point No.5.20</b>	Payment terms which you have mentioned can be change to as follows.  A) 30% along with PO or signing the contract. B) 30% completion of hull. C) 30 Completion of the trials. D) 10% against delivery of the boat as per the contract.	Tender condition shall prevail.

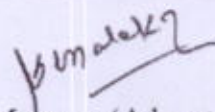
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Supply of Rescue Boats (HDPE) with Trolley of reputed make at various locations of Maharashtra.

**Common Sets of Deviation (CSD)**

Deviation No.	Tender Clause/Page	Existing Provision	Modified Provision
1	Page No-20 (Specification)	HDPE rescue boat with 4 stroke remote control type outboard motor with trolley specifications.	HDPE rescue boat with 4 stroke tiller type outboard motor with trolley specifications.
1	Page No-1 (Chapter-1)	Supply of Rescue Boats (HDPE Material) with Trolley of reputed make approved by CE and NMMA/IRS/Relevant International authorize agencies and Certificate of Origin, as per the requirements provided in tender at various locations in Maharashtra.	Supply of Rescue Boats (H.D.P.E Material) with Trolley of Reputed make approved by CE/ NMMA/IRS/Relevant International authorize agencies and Certificate of Origin, as per the requirement and specifications provided in tender at various locations in Maharashtra.
2	Page No-13 Point No.5.5	The tenderer must be in the business of Boats, Yachts manufacturing and dealership/distributor of Marine and water sports sector for the past 3 years (Provide COI, MOA & MOM details for the same.)	The tenderer must be in the business of Boats, Yachts manufacturing/dealership/distributor of Marine and water sports sector for the past 3 years (Provide COI, MOA & MOM details for the same.)
3	Nil	Nil	<p><b>Demonstration of the Rescue Boats:</b></p> <p>The demonstration of the boat shall be given in any one of the lake/water bodies in Navi Mumbai area for which all kind of expenditure is to be borne by the tenderer. The demonstration shall be done within 05 days from the date of opening of technical bids (i.e. before to financial bid opening). The technical parameter of the items to be supplied will be checked by MTDC or its authorized representative as per tender stipulations. The bidder shall help MTDC in showing how their product/items matching</p>

			with tender stipulation. MTDC may not open their financial quotes. MTDC reserves full rights in this regard.
4	Nil	Nil	<p><b>1) Warranty:</b> The supplier shall provide warranty of 02 (Two) years against manufacturing defect-wear and tear. The guarantee shall be calculated/considered from the date of obtaining the articles from MMB to use the boats.</p> <p><b>(2) Annual Maintenance Contract (AMC):</b> The supplier shall provide AMC of 02 (Two) years for the goods/items/supply material provided by him. The AMC shall be calculated /considered from the date of obtaining the articles from MMB to use the boats.</p>

  
 Manager (Adventure Sports)  
 M.T.D.C. Mumbai

Date:

Place: